



Corporate & Institutional services

Tailored solutions, professionally delivered

One of the world's leading financial institutions

RBC

RBC is one of the world's leading diversified financial services companies, one that is distinguished by a long heritage of financial strength, integrity and unwavering dedication to our clients.

Key Facts

- Founded in 1869
- 80,000+ employees serving 17+ million clients worldwide
- Stock trades as RY on New York (NYSE), Toronto (TSX) and Swiss (SWX) exchanges

Among the World's Best

- **Top 10 of largest banks in North America** as measured by market capitalization*
- **Top 15 of largest banks globally** as measured by market capitalization*
- **#12 in 2007 Top 20 Global Investment Banks** (Bloomberg 2008)
- **Top 100 Most Powerful Brands in the World** (BrandZ/Milward Brown Optimor)
- **One of the highest credit ratings of any financial institution** - Strong credit rating, AA- Standard & Poor's, Aaa Moody's (as at December 31, 2008)

Canada's Leading Financial Institution

- **Largest bank in Canada***, with CDN\$723 billion in total assets**
- **2007 Bank of the Year in Canada** (The Banker)
- **#1 or #2 market share** across all major financial products and services
- **Canada's Most Valuable Brand** (U.K.-based Brand Finance Study, Canadian Business, June 2007)

› **As markets change, the enduring financial strength of RBC provides long-term security.**

RBC Wealth Management

RBC Wealth Management serves high net worth individuals and institutional clients in select markets around the world. Client solutions include international trust and estate planning, discretionary investment management, investment advisory solutions, alternative investments, private banking and credit services, global custody and fund administration, and employee and executive services. Our offices are located in regions recognized for the flexibility and security they provide our clients and for the integrity of their financial and regulatory systems.

RBC Wealth Management has more than US\$480 billion in assets under administration, of which more than US\$33 billion is held under administration and custody by RBC Wealth Management's Corporate & Institutional team. It is one of the largest fund administration and custodian service providers in the Channel Islands.

Corporate & Institutional

Our Corporate & Institutional team provides global tailored fund administration, custody and banking solutions. Operating from Cayman, Guernsey, Hong Kong, Jersey and London, its international client base includes traditional and alternative fund promoters, investment managers, private institutional clients, companies and institutions.

Why RBC Wealth Management?

Choose a global partner that understands your business.

Having worked with investment managers, fund promoters and their high net worth clients for more than 30 years, and alternative asset managers for over 20, our Corporate & Institutional team really understands what clients value most.

Tailored solutions

We appreciate that every client is different, which is why we customize our wealth management solutions to meet your specific service needs. We can take on as much - or as little - of your custody and fund administration as you wish, provide you with selected banking and credit services or create a more integrated proposition. Our goal is to make everything easier for you.

Our solutions are flexible too. With RBC Wealth Management, assets can be held in a variety of offshore locations. You can also take advantage of the full breadth of services available from our global network and strategic partners. Whatever you require, you can be certain that it will all fit together seamlessly.

Personal service

With RBC Wealth Management you will never have the feeling that you are just another client. Our aim is to build a trusted and long-lasting relationship with you.

We take personal responsibility for our clients' satisfaction. A single point of contact will handle requests, keep you informed and ensure that everything runs smoothly across all services and in all locations. What's more, you will be supported by a dedicated team of experienced professionals who understand the special nuances of your business. Together, we'll work in partnership with you and your advisors to achieve your investment objectives.

› **Dedicated support allows us to provide superior client service. You can look forward to dealing with people who understand your challenges and share your goals.**

Wide-ranging expertise

Global markets require global understanding. We have extensive experience of servicing the international financial needs of corporate and institutional clients, dealing with every kind of fund and investment structure. We are especially strong in the alternative investment field.

With a global network we are well positioned to implement strategies anywhere in the world. And with practical knowledge of legislation and regulation in all major offshore jurisdictions, we can provide professional advice and support on the most complex investment matters.

Long-term peace of mind

In an ever-changing financial environment, it is important to know that your assets are in safe hands. Impressive credit ratings recognize RBC's enduring security, stability and reputation for sound judgment. As part of one of the world's leading financial institutions, we are able to pass these benefits on to our clients.

Let us help

Get in touch to tell us your service requirements. We look forward to discussing how we can help.

Individual solutions for every client

Enjoy greater convenience, efficiency and peace of mind.

Whatever your requirements and however you prefer to work, our team can provide flexible and seamless solutions that make managing global assets effortless.

For companies conducting or contemplating international business, we can offer:

- Fund Administration Services – fulfilling your fund's regulatory and operational requirements
- Global Custody Services – safeguarding your assets and maximizing their value
- Custodian Trustee Services – performing fiduciary oversight and compliance monitoring duties
- Banking Services – protecting and adding value to your client and fund portfolios
- Credit Solutions – making your corporate and fund assets work harder
- Online Services – giving you instant access to your asset positions, anytime and anywhere

Whether you are setting up a new venture or reviewing your existing arrangements, we have the answers. Globally and locally, exclusively and in partnership with others, we have the understanding and expertise to provide valued support and outstanding client service.



A diverse client base

We provide comprehensive support to collective investment fund structures:

- Traditional long only funds
- Alternative investment funds
- Hedge funds
- Fund of hedge funds
- Private equity and venture capital funds
- Open-ended and close-ended funds
- Protected cell companies
- Incorporated cell companies
- Special purpose cells
- Stand alone, multi class and umbrella funds
- Non-US limited partnerships
- Unit trusts
- LSE, AIM, ISE, SFM and CISX exchange traded funds
- Property funds

› **With more than 30 years experience servicing fund structures, including both traditional and alternative products, our C&I team will have a thorough understanding of your needs.**

Fund Administration Services

The C&I team offers a comprehensive offshore fund administration service for traditional and alternative investment fund structures. We are well versed in the establishment of funds and cover multiple jurisdictions. Our solutions are tailored to each fund's operational requirements.

Our services include:

- Financial accounting
- Fund valuations
- Net Asset Value (NAV) calculations
- Registrar and transfer agency services
- Shareholder servicing
- Compliance and anti-money laundering
- Corporate secretarial services
- Exchange listing support

If required, we can also provide expertise in private equity and property fund administration and employee benefit trust services through the wider RBC network.

Award-winning service

RBC Wealth Management was named ICFA European Fund Administrator (Offshore) of the Year in 2008.

Global Custody Services

RBC Wealth Management is one of the world's leading offshore custodians for corporate, institutional and private clients. Our C&I team's proactive approach and value-adding ideas help to maximize the value of custodial assets. We have a notably strong hedge fund offering and process some 450 hedge trades a month through our advanced proprietary dealing system.

Our services include:

- Execution and fulfillment of trades in alternative investments and mutual funds
- Segregated valuations and reporting
- Collection of trade settlement and investment income
- Interest-bearing accounts and fixed-term deposits in major currencies
- Contractual settlement date accounting
- Portfolio reports and valuations
- Trade settlement in more than 80 markets
- Select global securities lending facilities

Global coverage

Established in all major offshore locations, and backed by our global financial network, our C&I team can provide international support anywhere in the world.

› **We offer customized solutions because they produce the best results.**

Custodian Trustee Services

Our oversight service for fund promoters is timely, tailored and based on industry-leading regulatory models.

Our services include:

- Asset safeguarding
- Representing investor interests
- Creating and cancelling units or shares
- Maintaining the register of investors
- Fund administration
- Compliance monitoring
- Fiduciary oversight

Hedge fund champion

RBC Wealth Management is one of the largest full-service providers of custody for fund of hedge funds and global hedge funds in the Channel Islands.

For more information, visit www.rbcwminternational.com

Banking Services

Our custody and fund-related banking services are easy to manage and designed to add value to client and fund portfolios. Competitive terms and multiple currency options provide convenience, security and peace of mind.

Our services include:

- Call deposit accounts
- Term deposit accounts
- Payments
- Foreign exchange

Financial strength

RBC has been awarded senior debt ratings of Aaa (Moody's), AA- (S&P), AA (Fitch) and AA (DBRS).

Credit Solutions

Appropriate, well-considered credit arrangements can enhance liquidity, provide protection from currency exposure and put assets to work. RBC Wealth Management offers a range of tailored custody and fund-related credit solutions in several major world currencies.

Our services include:

- Currency hedging
- Bridge financing
- Select leverage

Choice of currencies

Credit is available in the following major currencies: AUD, CAD, CHF, EUR, GBP, JPY and USD.

Online Services

We provide fast and convenient access to your assets regardless of their location. Online services are available 24 hours a day, seven days a week and are completely secure.

Benefits include:

- Real-time access to cash and asset positions
- Tailored reporting
- Up to two years of transaction history
- Cash payments facility

Real-time information

With RBC Wealth Management you can have instant access to your cash and asset positions, 24/7.

› **We keep our clients satisfied by focusing on the overall relationship as much as the transactions.**



At a glance

When you partner with RBC Wealth Management, our integrated wealth management solutions offer you a wide range of benefits:

Efficiency We provide tailored solutions that can simplify operations and enhance performance.

Flexibility We can fulfill all of your wealth management needs or work with your other service providers, as you prefer.

Rapport You will always be looked after by someone you know – and who knows you.

Convenience Assets can be located in most offshore jurisdictions.

Credibility We have a strong track record with all kinds of asset and fund managers.

Security The financial strength of RBC means your assets are in safe hands.

Commitment We will do everything we can to provide you with outstanding service and a valued, long-term relationship.

› **Our C&I services help you to create as well as protect value. We offer a range of options to suit every requirement.**



Get in touch

We look forward to discussing how we can help meet your needs. All enquiries are welcome and will be treated confidentially. Client references are available on request.

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www.rbcwminternational.com/corporate-institutional-services.html

Few service providers can equal our C&I team's offshore knowledge, or match the benefits that arise from being part of the RBC Wealth Management global network.



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